

New and Used Vehicle Market Update

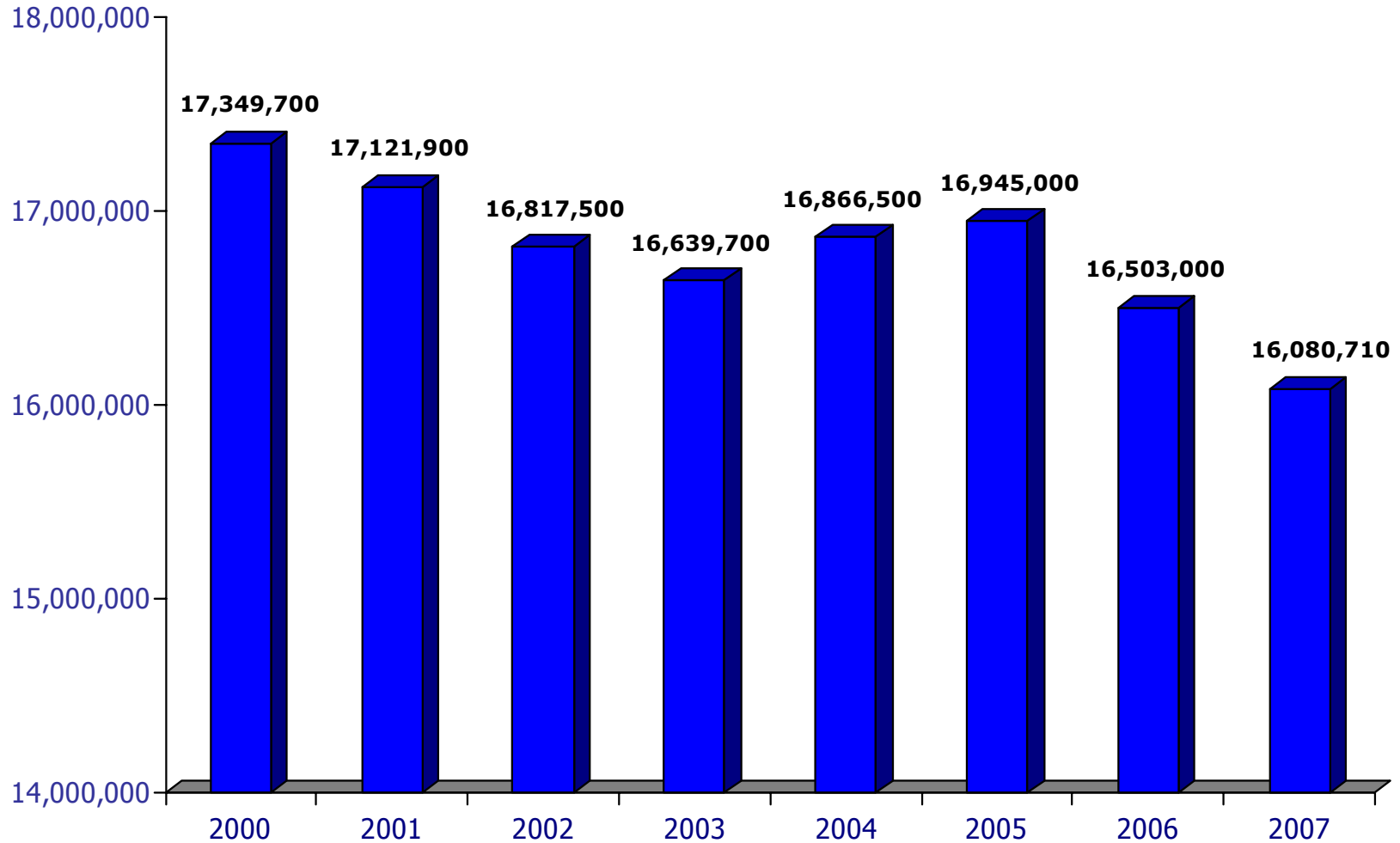
April 2008



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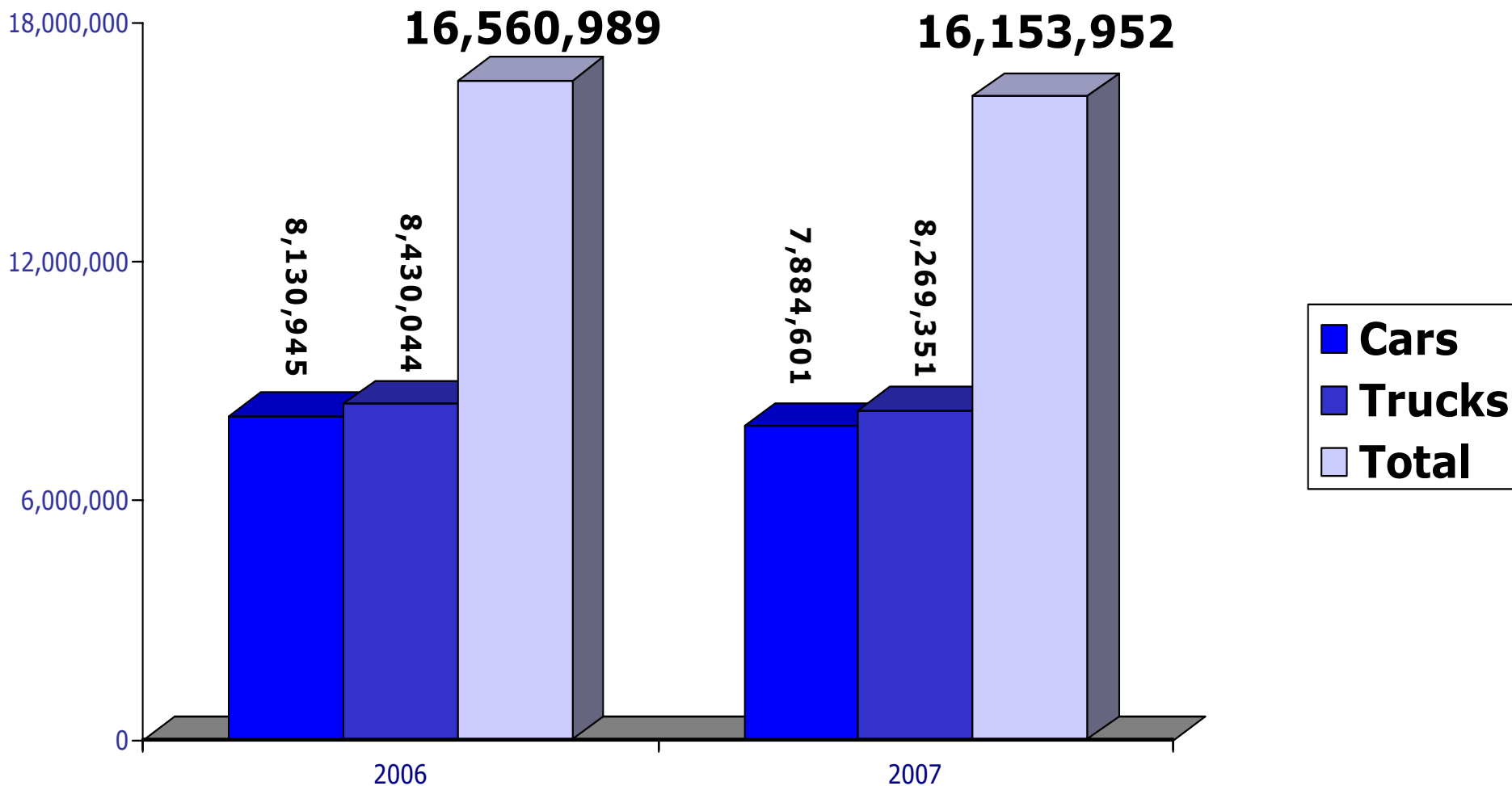
Total New Light Vehicle Sales: Total Calendar Year



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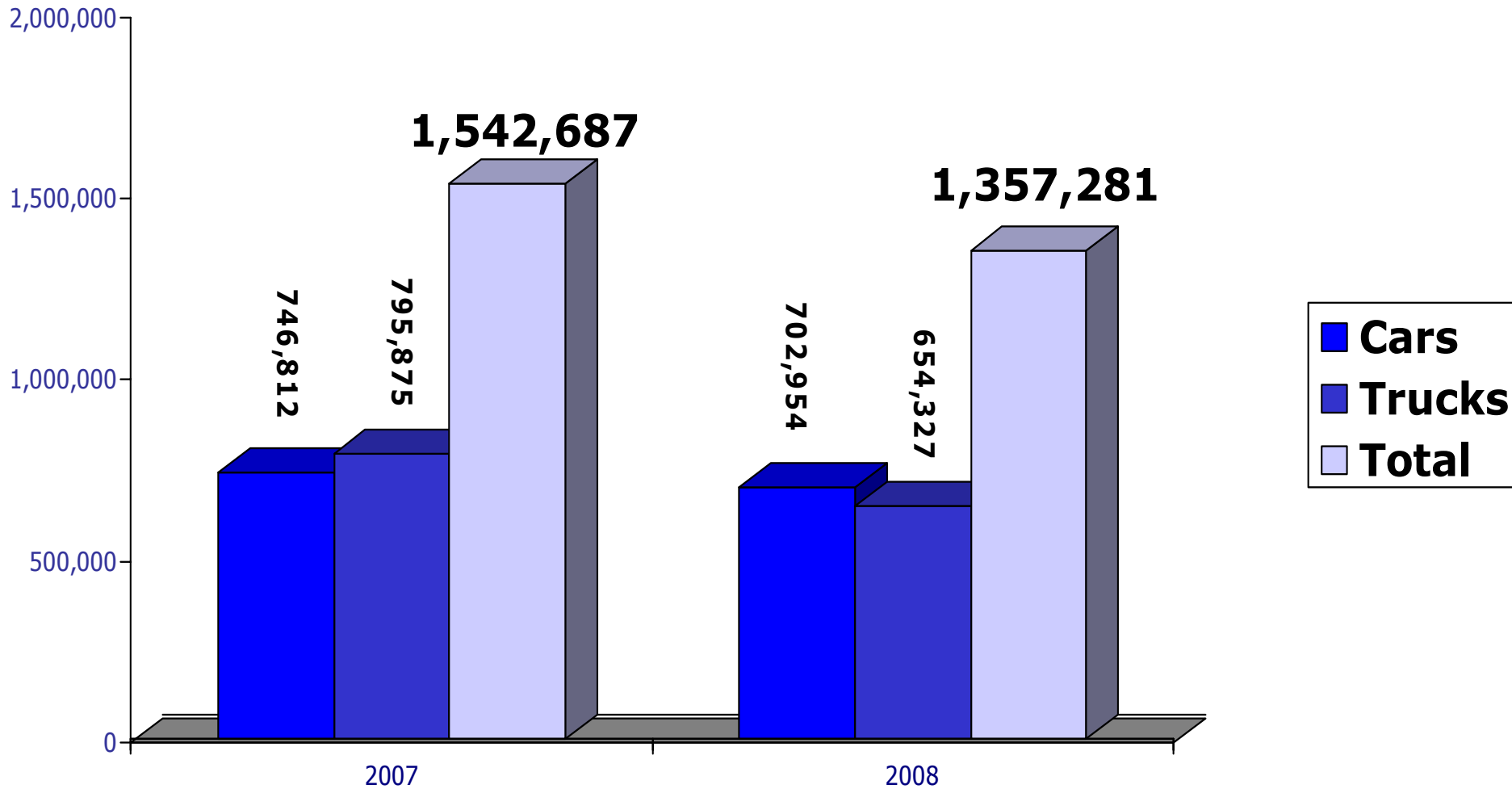
Total New Light Vehicle Sales By Type: Total Calendar Year



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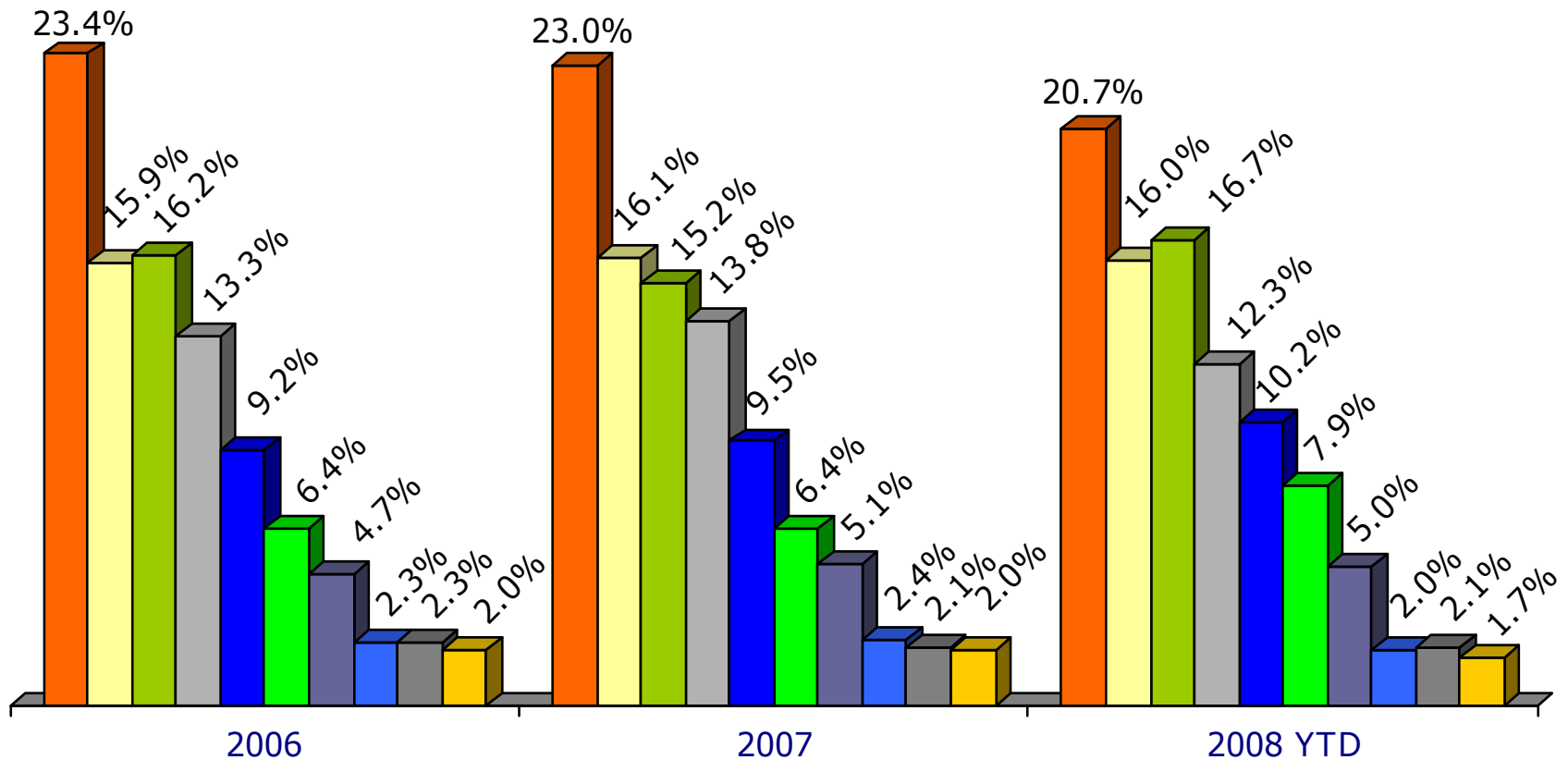
Total New Light Vehicle Sales By Type: Calendar Year Through March



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New Vehicle Market Share By Company



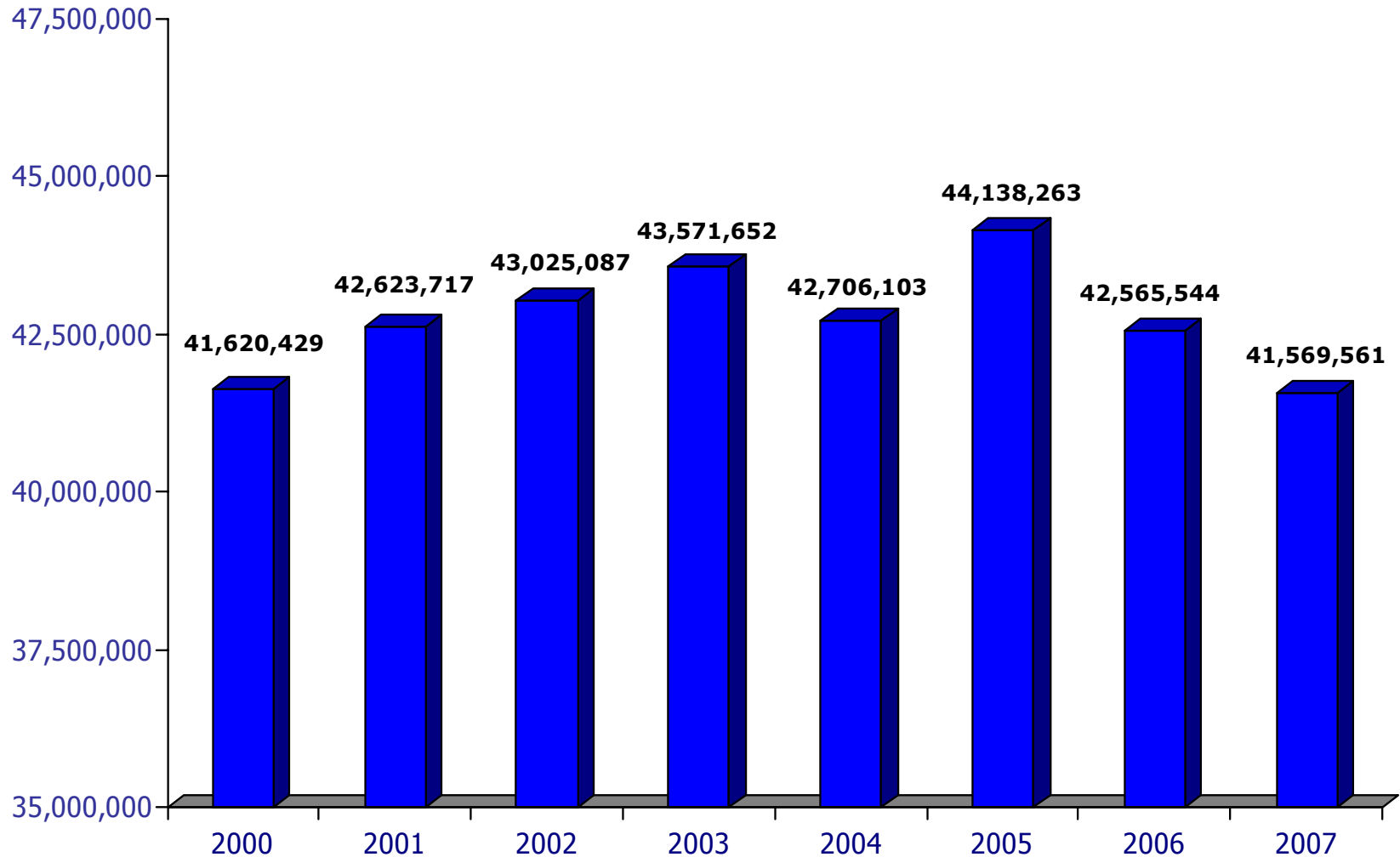
- General Motors
- Ford Motor Co.
- America Honda Motor Co.
- Hyundai-Kia Automotive
- Volkswagen of America
- Toyota Motor Sales U.S.A.
- Chrysler LLC
- Nissan North America
- BMW Group
- Mercedes-Benz USA / Daimler AG



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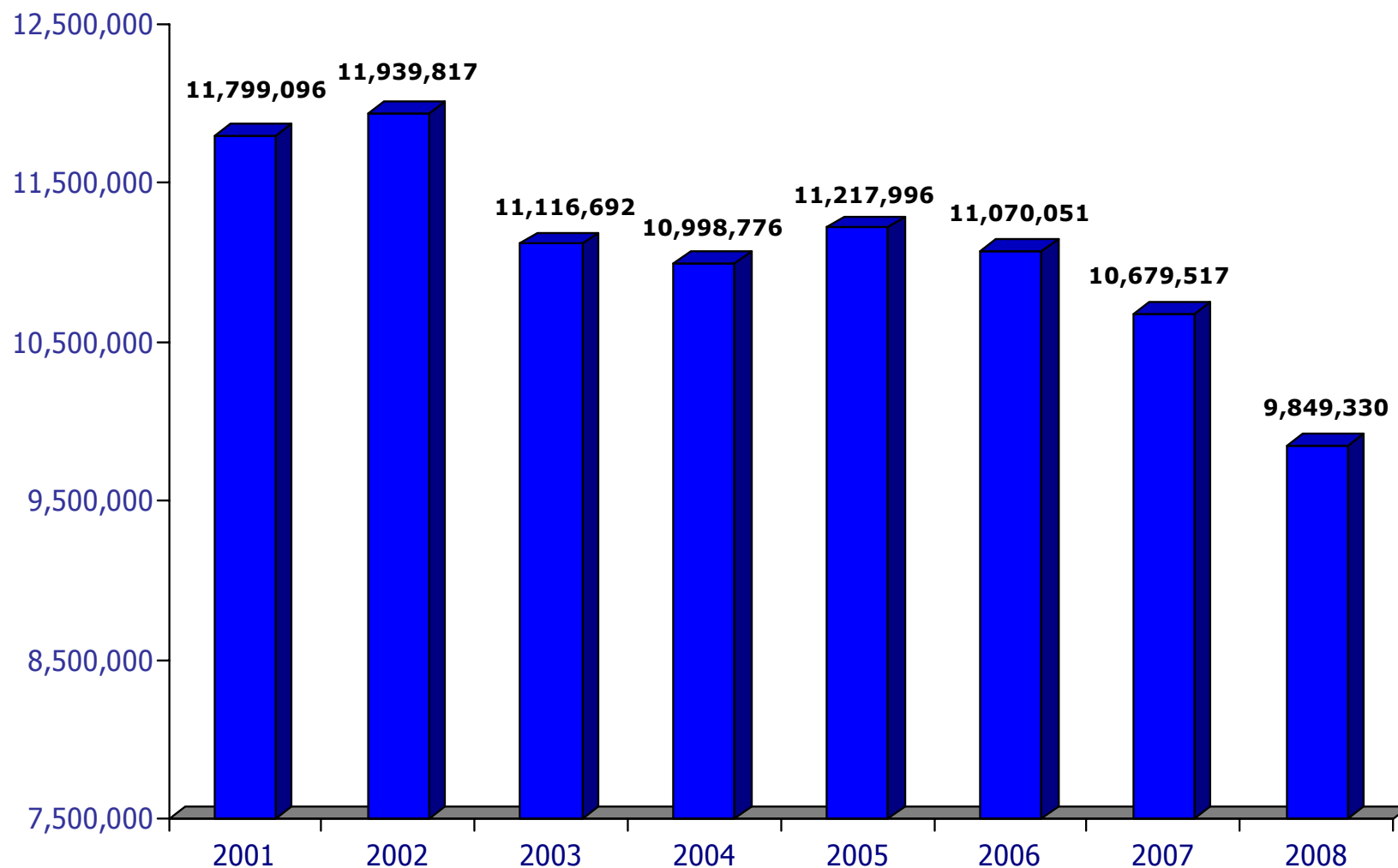
Total Used Light Vehicle Sales: Total Calendar Year



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Total New and Used Light Vehicle Sales: Through March



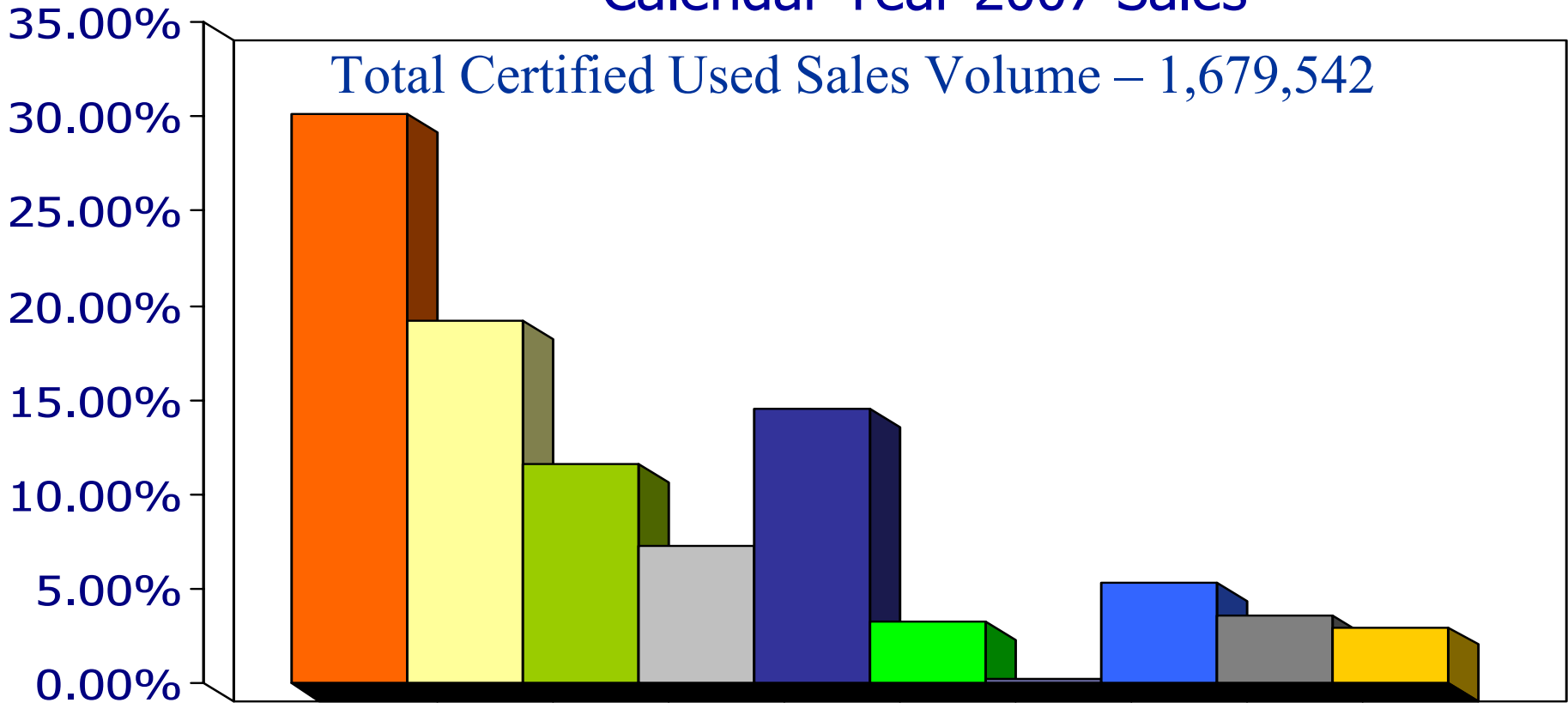
Source: CNW Marketing Research, Inc.



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Certified Used Vehicle Market Share By Company: Calendar Year 2007 Sales

Total Certified Used Sales Volume – 1,679,542



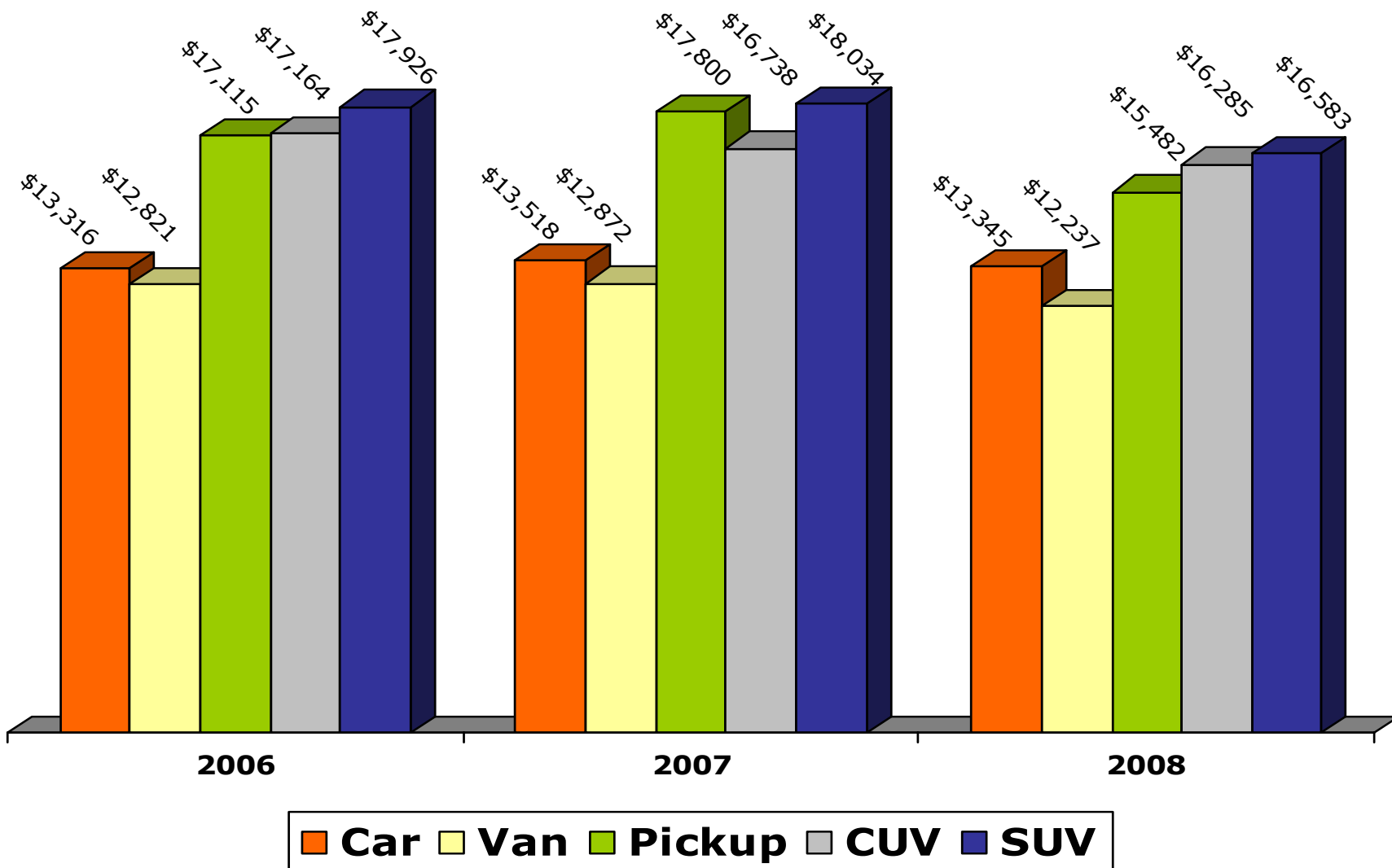
- General Motors
- Toyota Motor Sales U.S.A.
- Ford Motor Co.
- Chrysler LLC
- American Honda Motor Co.
- Nissan North America
- Hyundai-Kia Automotive
- BMW
- Volkswagen of America
- Mercedes-Benz USA



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Average March AuctionNet® Price for 1-3 Year Old Vehicles



Calendar Year 2008: Model Years 2007-2005

Calendar Year 2007: Model Years 2006-2004

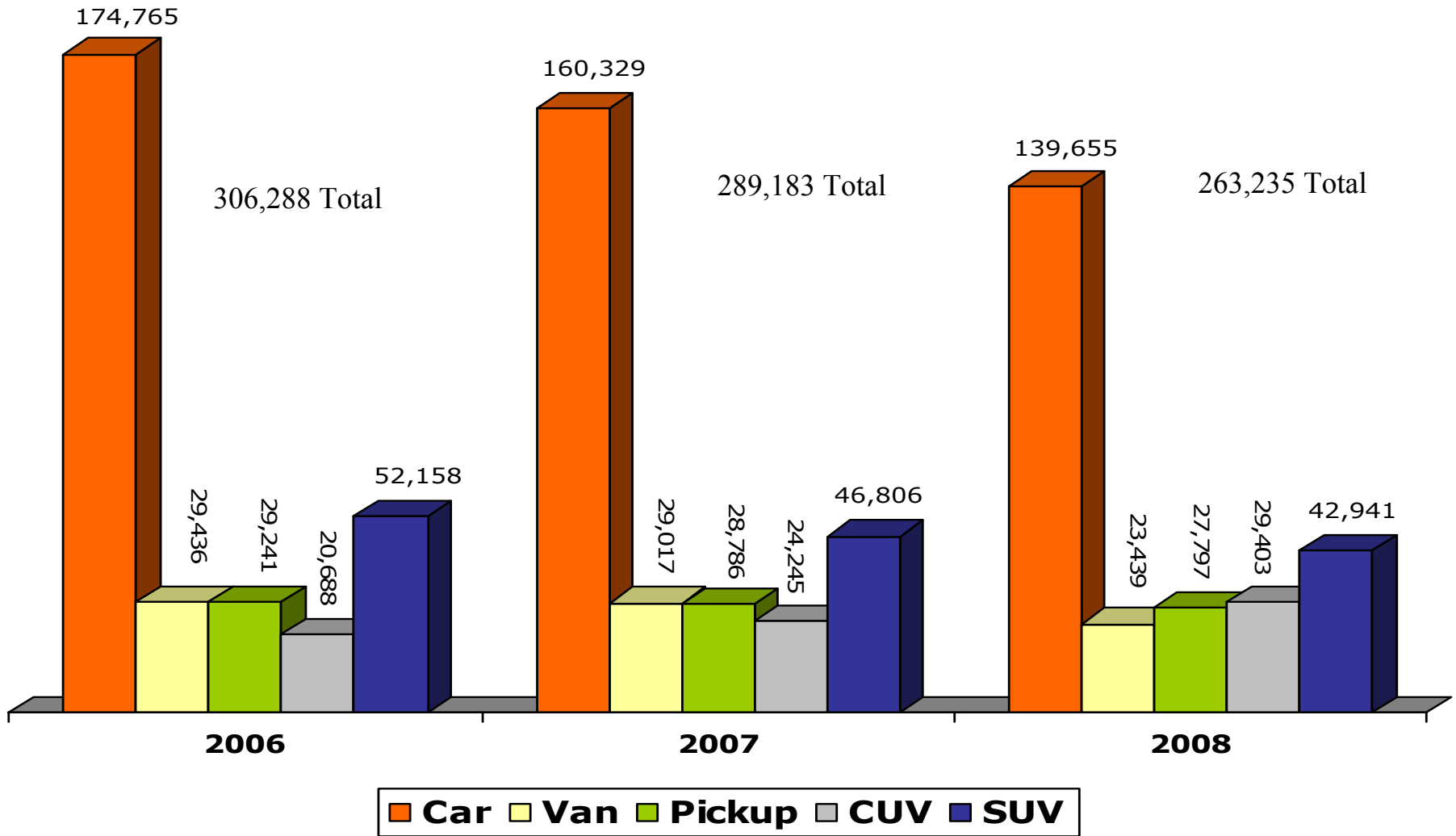
Calendar Year 2006: Model Years 2005-2003



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March AuctionNet® Volume for 1-3 Year Old Vehicles



Calendar Year 2008: Model Years 2007-2005

Calendar Year 2007: Model Years 2006-2004

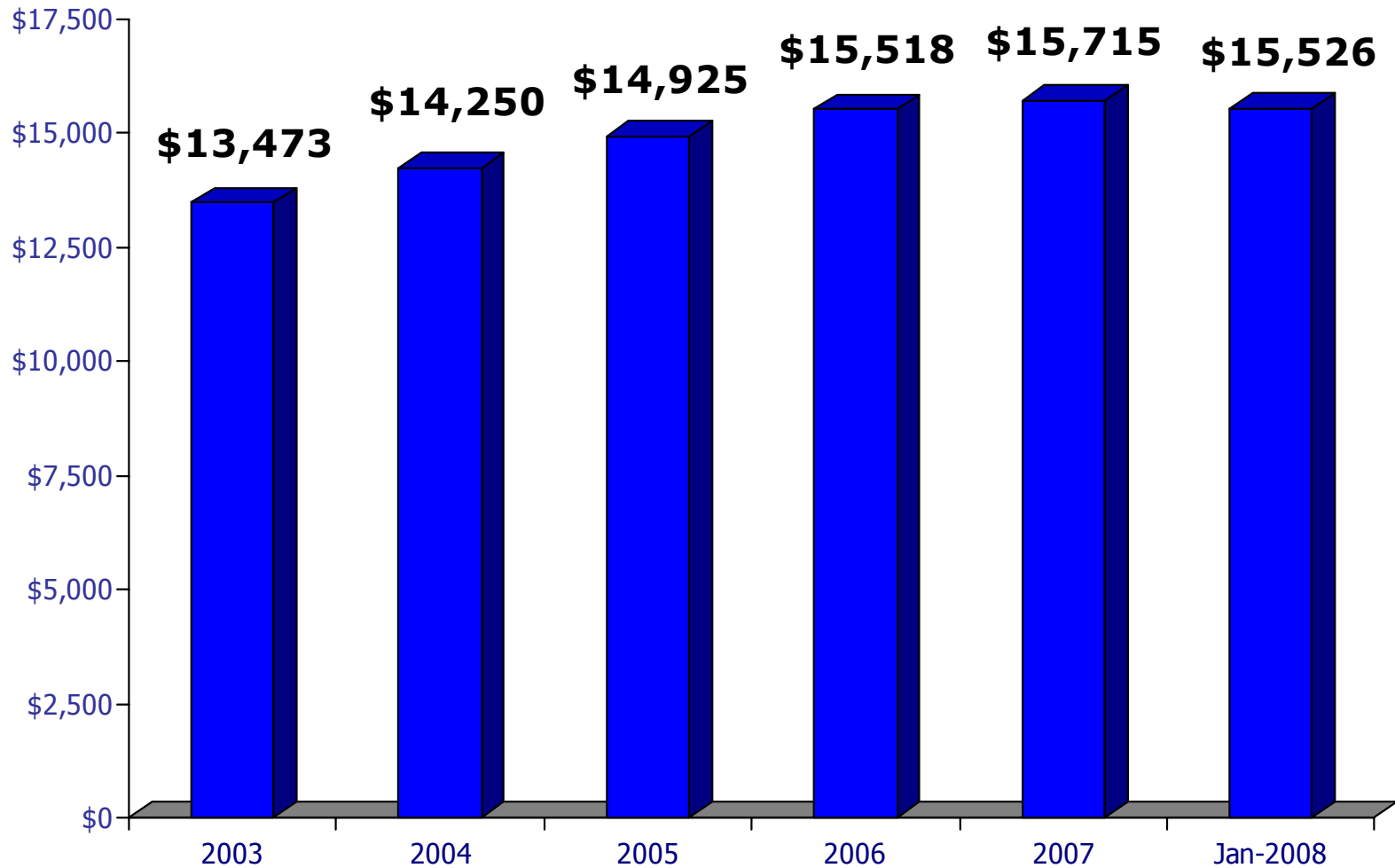
Calendar Year 2006: Model Years 2005-2003



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Franchised Dealer Light Vehicle Average Selling Price (Used)



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Most Searched Vehicles Used/New by Consumers for April

Top 10 Searched Used

1. 07 Toyota Camry
2. 03 Nissan 350Z
3. 04 Infiniti G35 Coupe
4. 05 Nissan Altima
5. 06 BMW 3-Series
6. 07 Nissan Altima
7. 06 Ford Mustang
8. 04 Mazda RX-8
9. 04 Acura TL
10. 04 Nissan Maxima

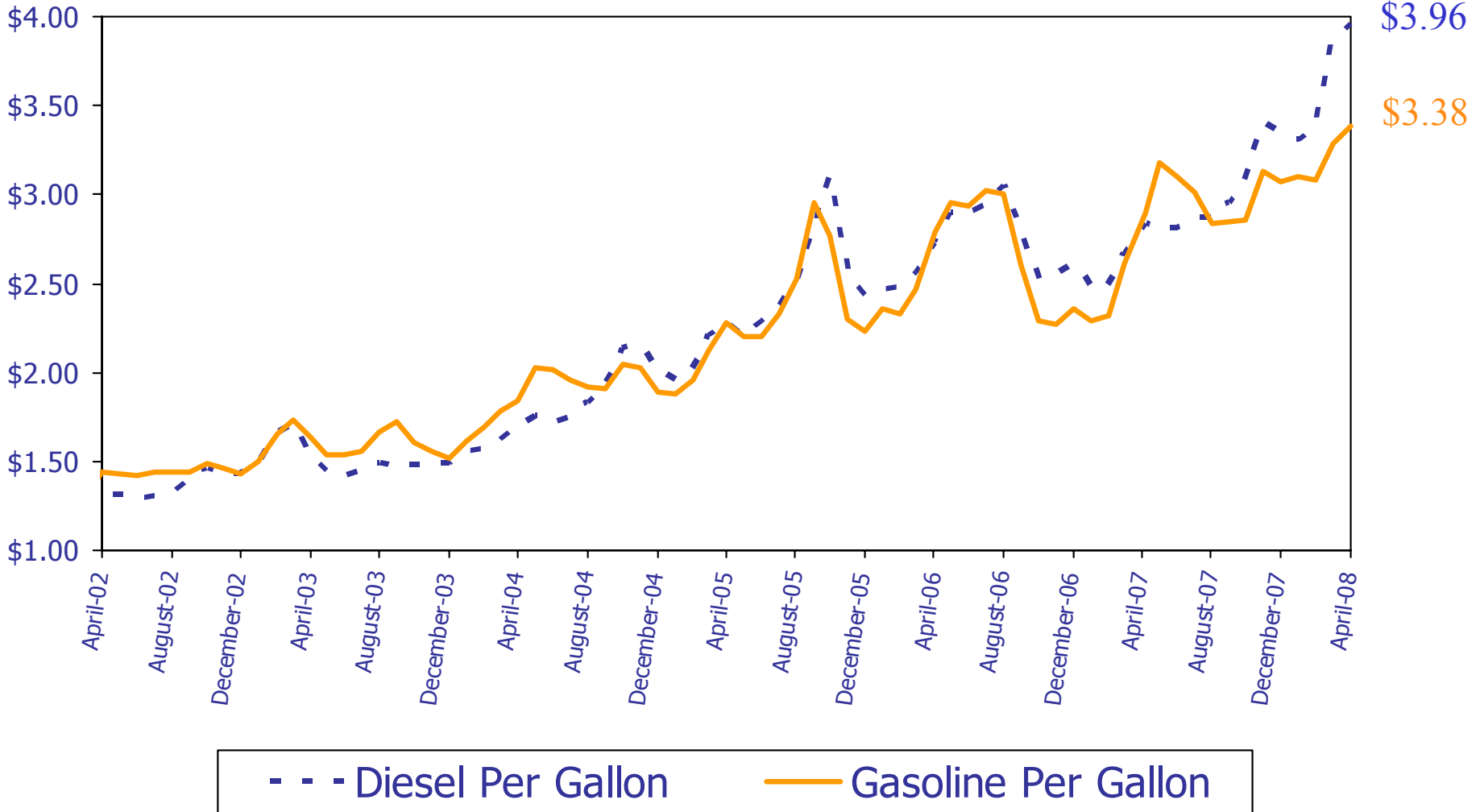
Top 10 Searched New

1. 08 Nissan Altima
2. 08 Toyota Prius
3. 08 Ford Mustang
4. 08 Honda Civic Sedan
5. 08 Ford Focus
6. 08 Ford F-150
7. 08 Nissan Sentra
8. 08 Chevy Silverado 1500
9. 08 Honda Accord Sedan
10. 08 Dodge Ram 1500

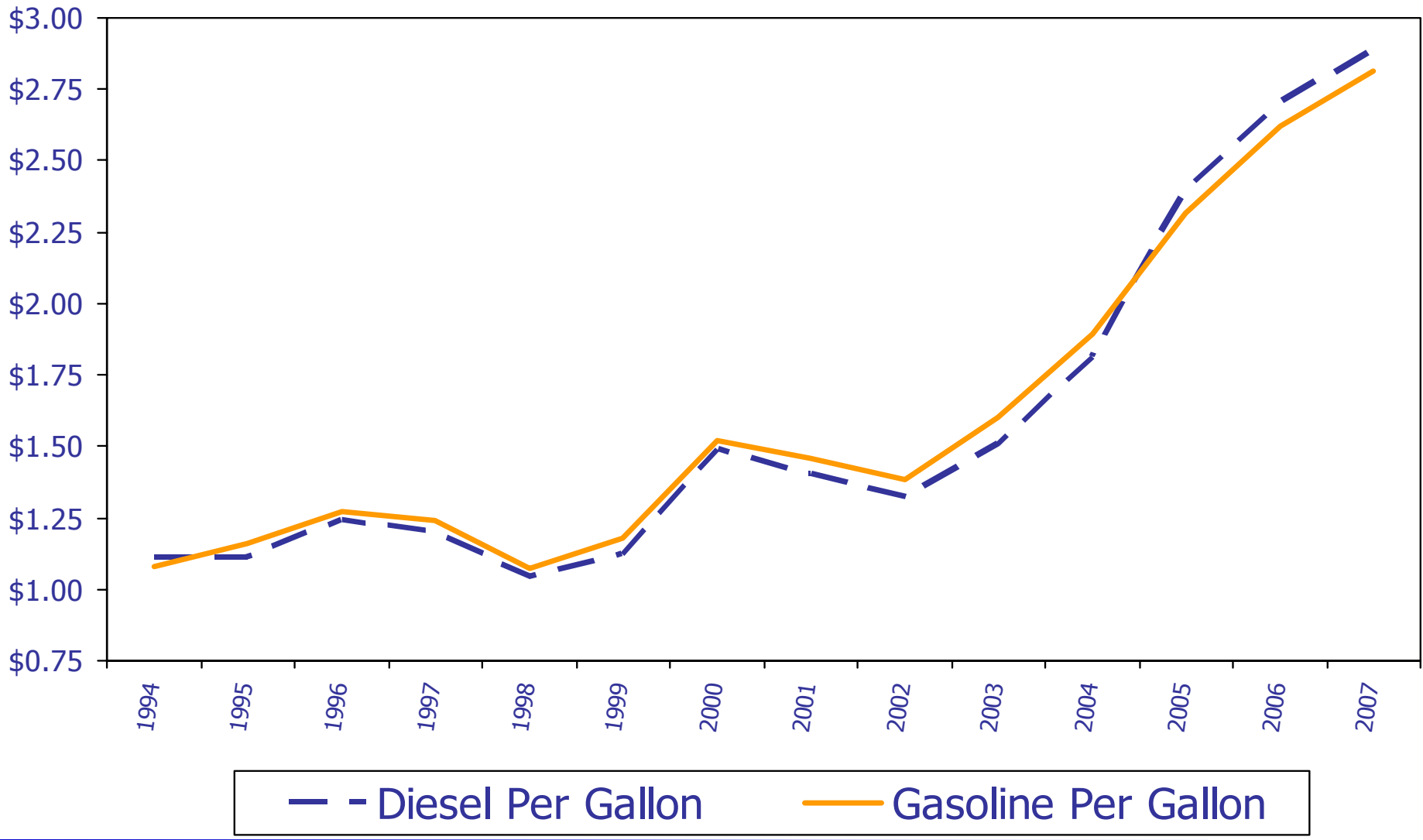


Monthly Average Diesel (All Types) and Gasoline (All Grades, All Formulations) Prices: Per Gallon

4/7/2008



Yearly Average Diesel and Gasoline Prices: Per Gallon

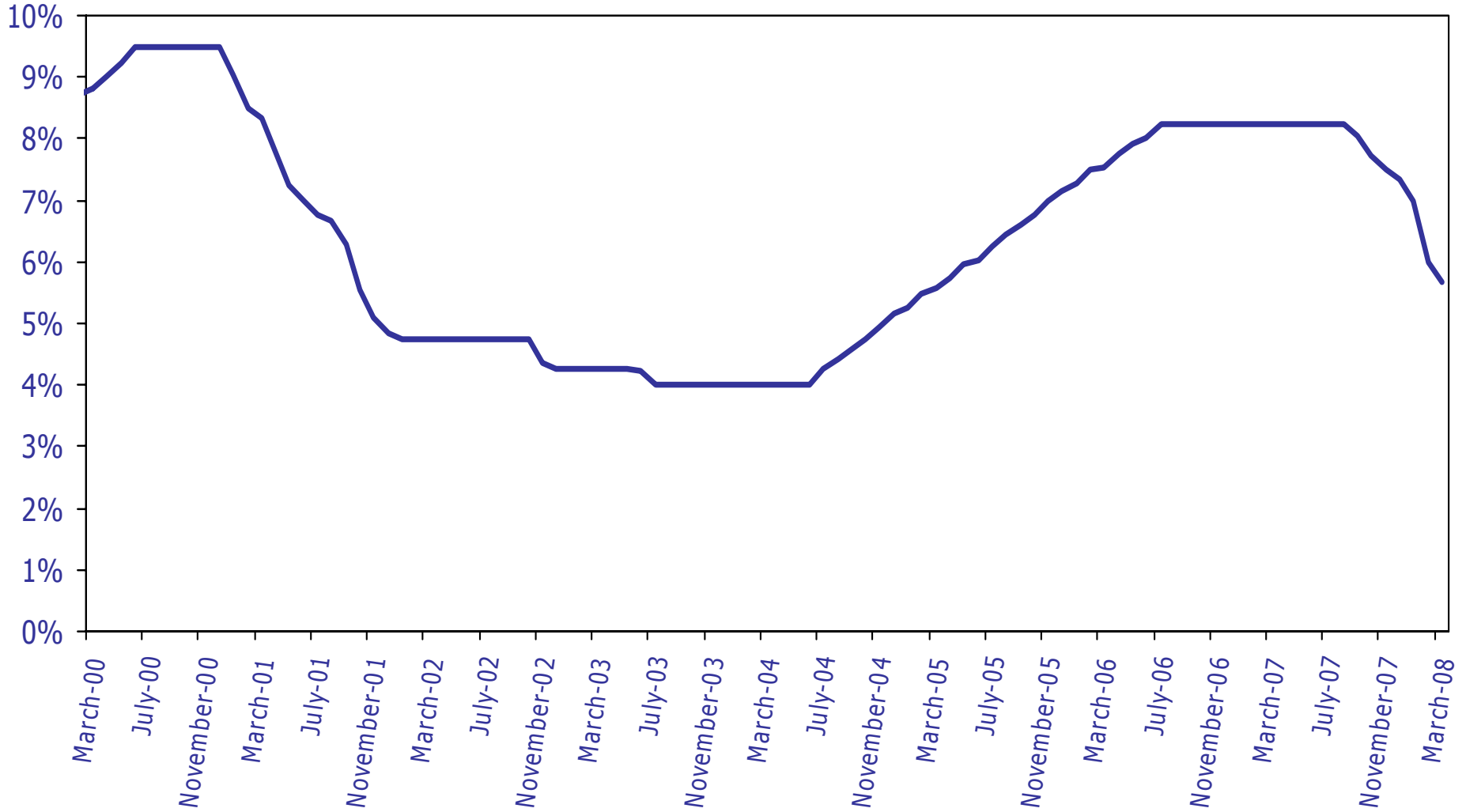


Source: Energy Information Administration



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Prime Rate

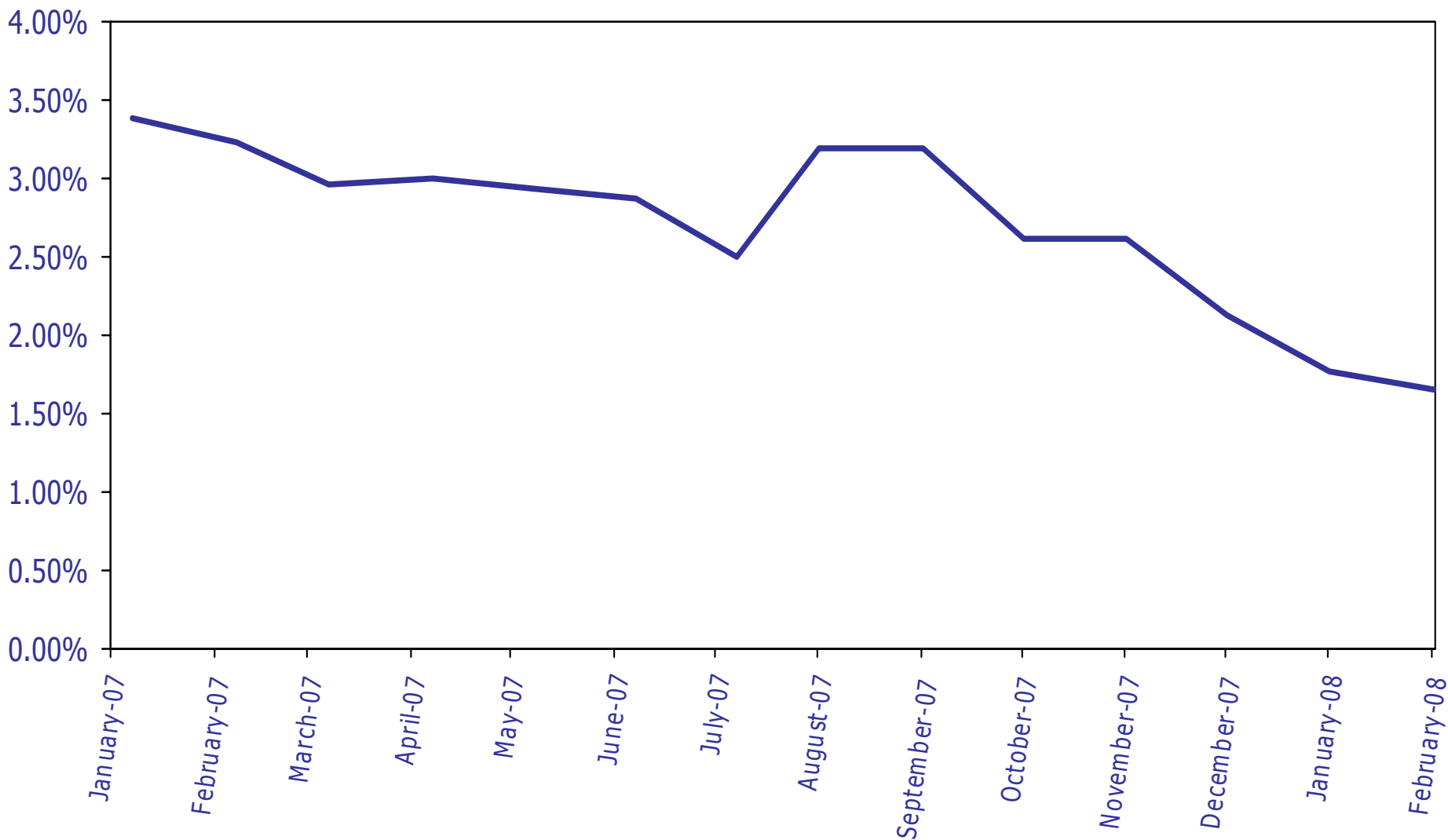


Source: Federal Reserve Board



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Change In Consumer Spending vs. Previous Year



Source: US Department of Commerce, Bureau of Economic Analysis



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NADA Used Car Guide: Used Vehicle Value Depreciation



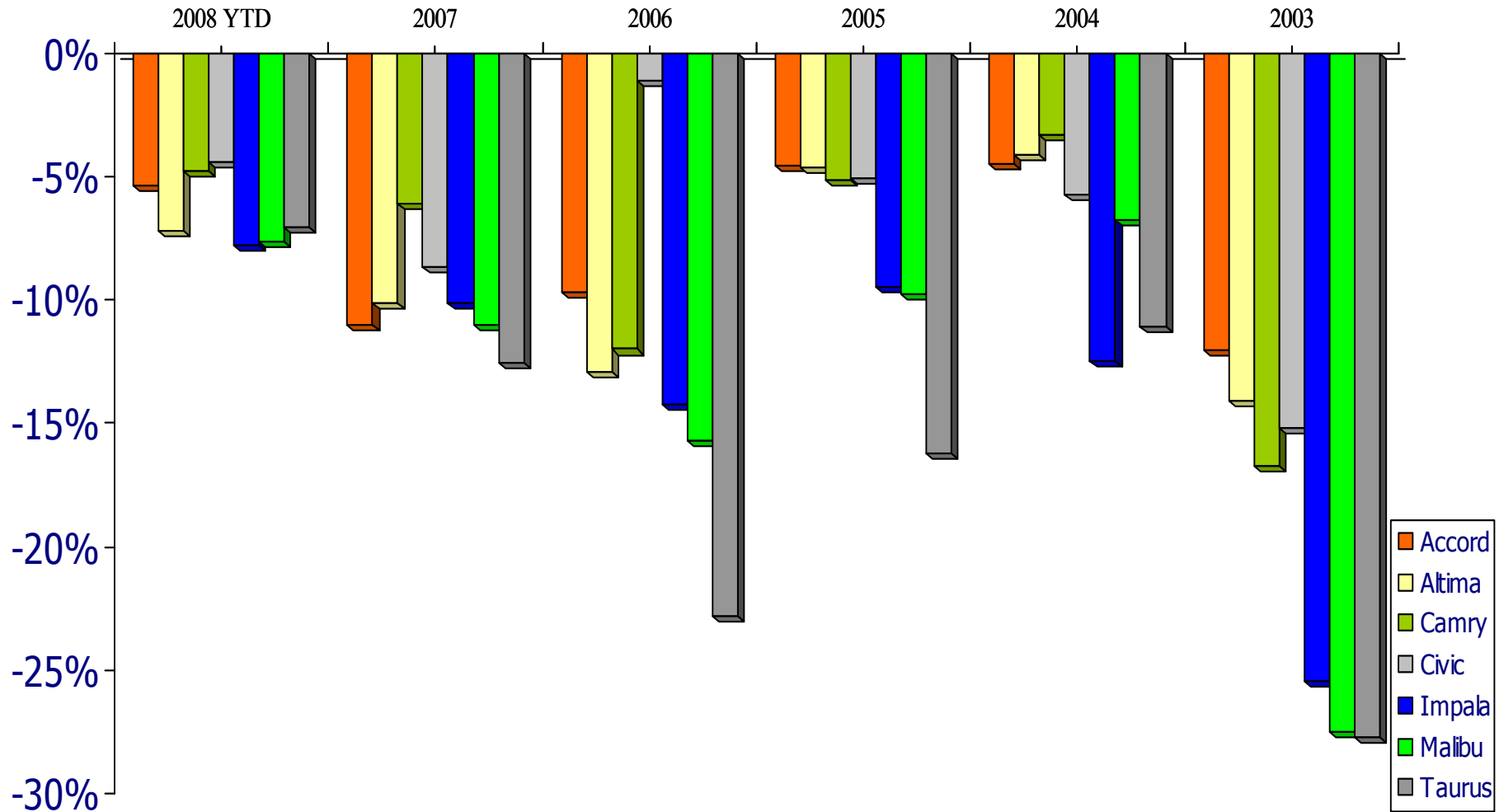
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NADA Official Used Car Guide®

Trade-In Value % Decline

1 Year Old Cars



Eastern Edition: Example: 2007 represents 2006 model year vehicles and their percentage value loss from January 01, 2007 to December 31, 2007. 2008 YTD represents 2007 model year vehicles through April 30, 2008.

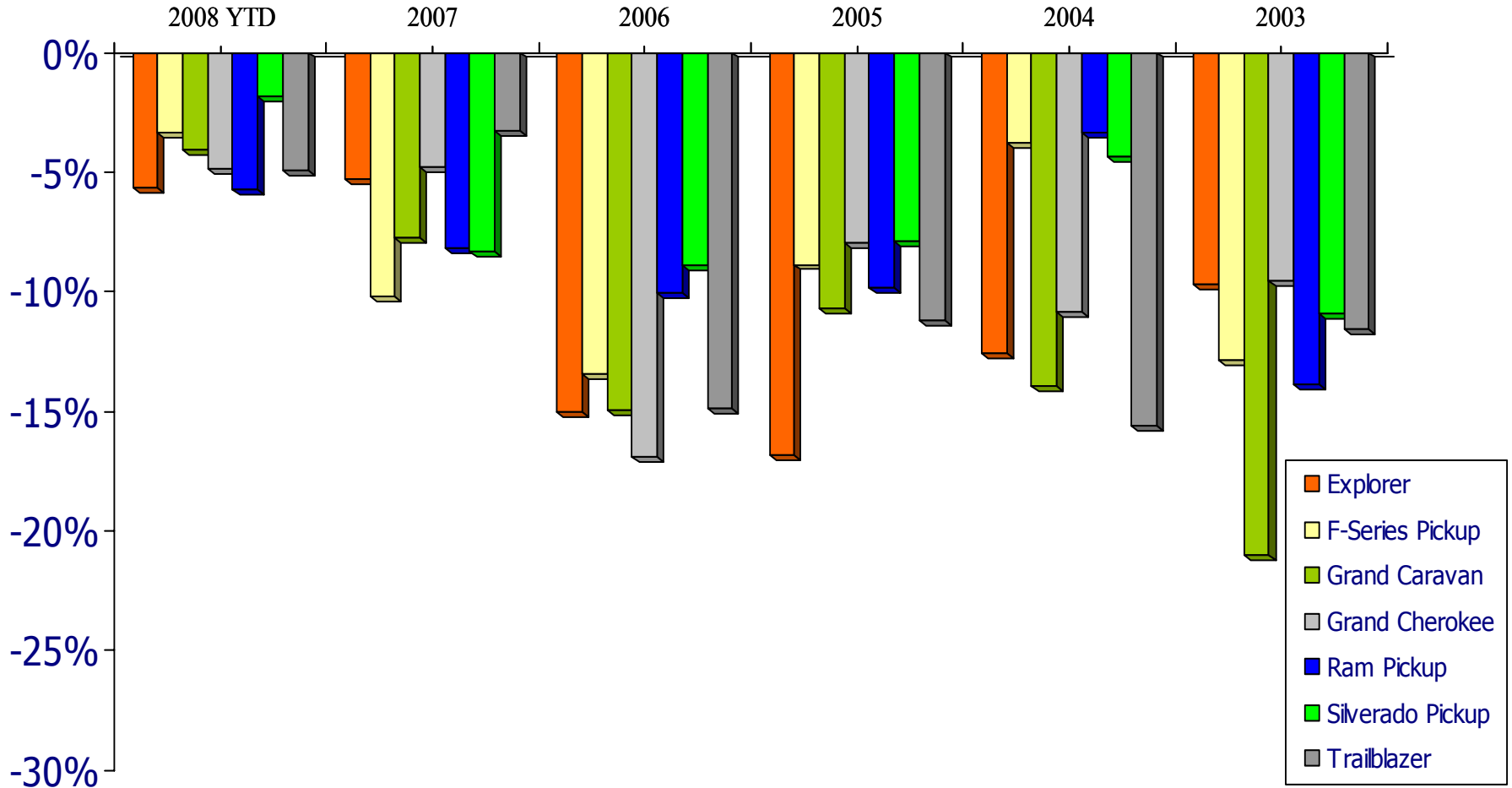


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NADA Official Used Car Guide®

Trade-In Value % Decline 1 Year Old Trucks



Eastern Edition: Example: 2007 represents 2006 model year vehicles and their percentage value loss from January 01, 2007 to December 31, 2007. 2008 YTD represents 2007 model year vehicles through April 30, 2008.



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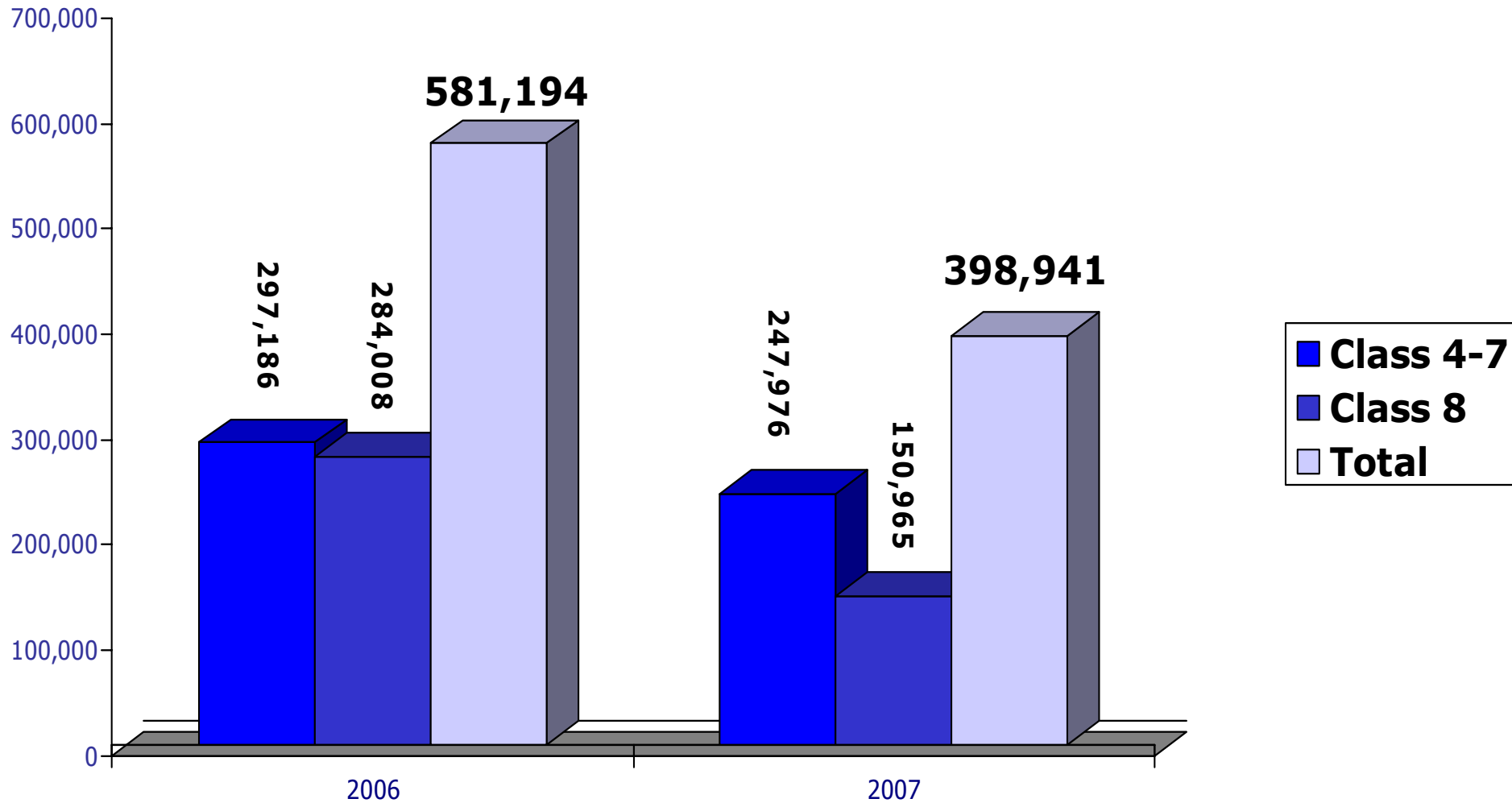
ATD/N.A.D.A. Official Commercial Truck Guide[®]: New Truck Sales and Value Retention



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Total New Medium and Heavy Truck Sales Total Calendar Year



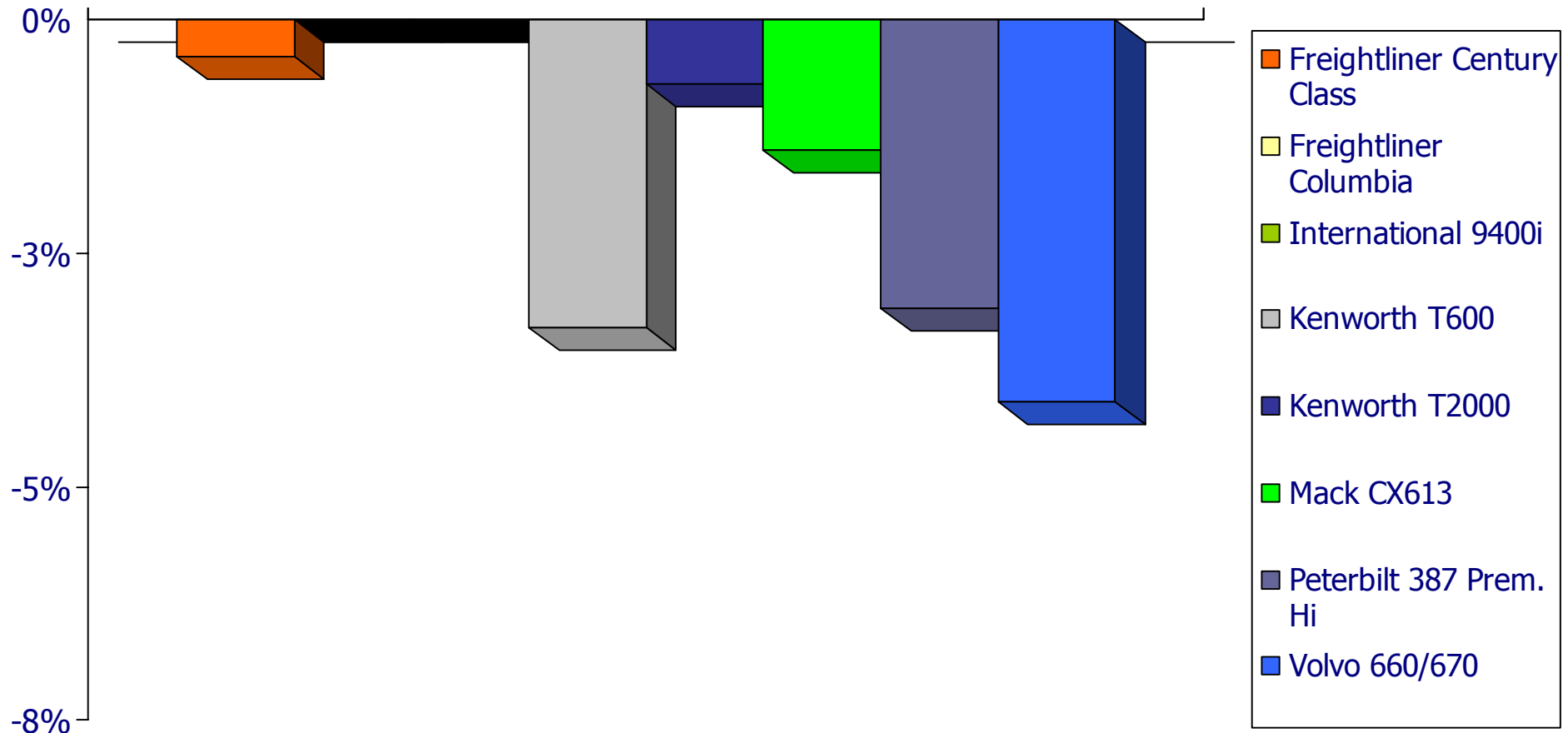
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ATD/NADA Official Commercial Truck Guide®

Retail Value % Decline

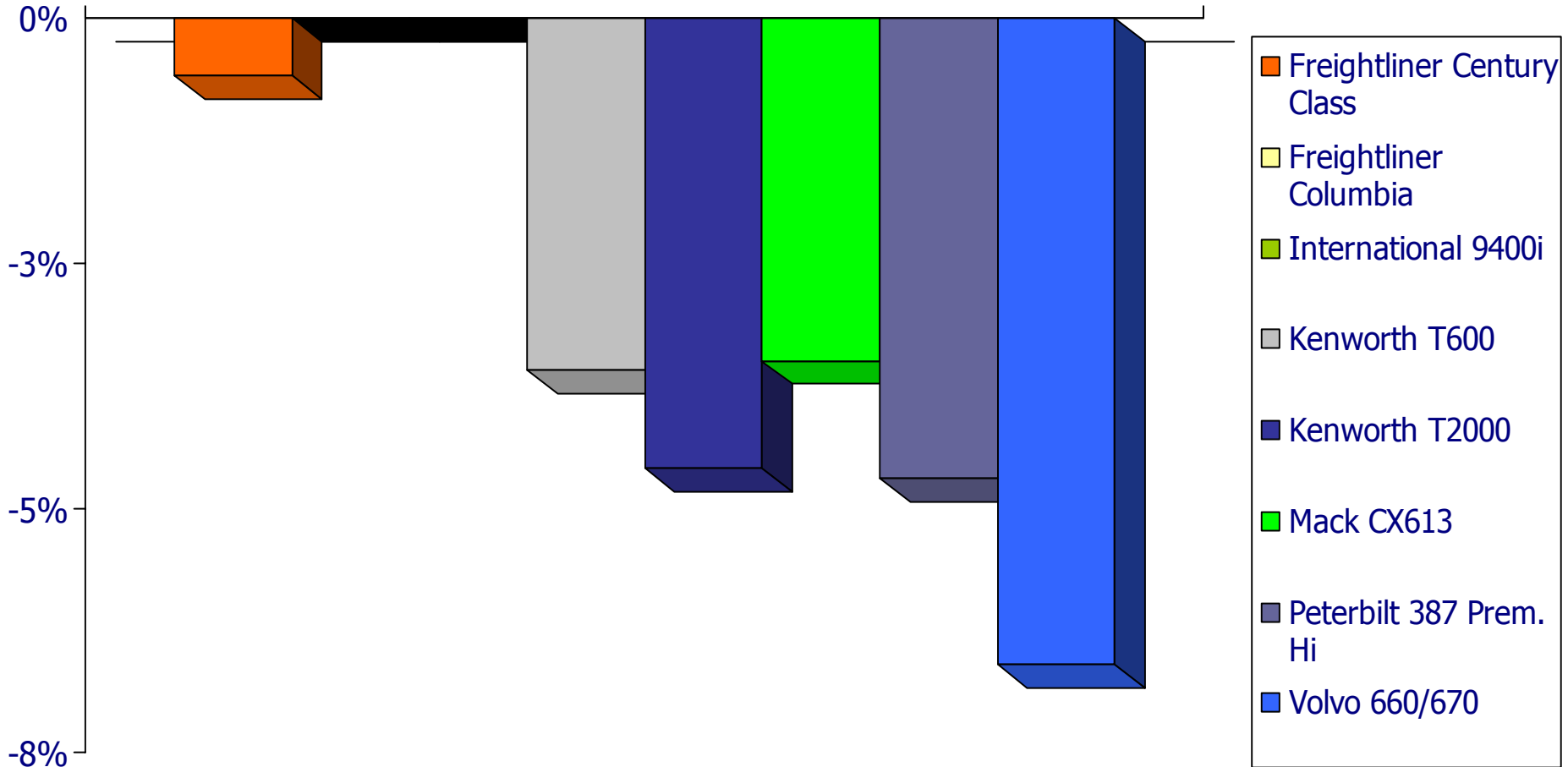
January-March 2008 - 3 Year Old Trucks



ATD/NADA Official Commercial Truck Guide[®]

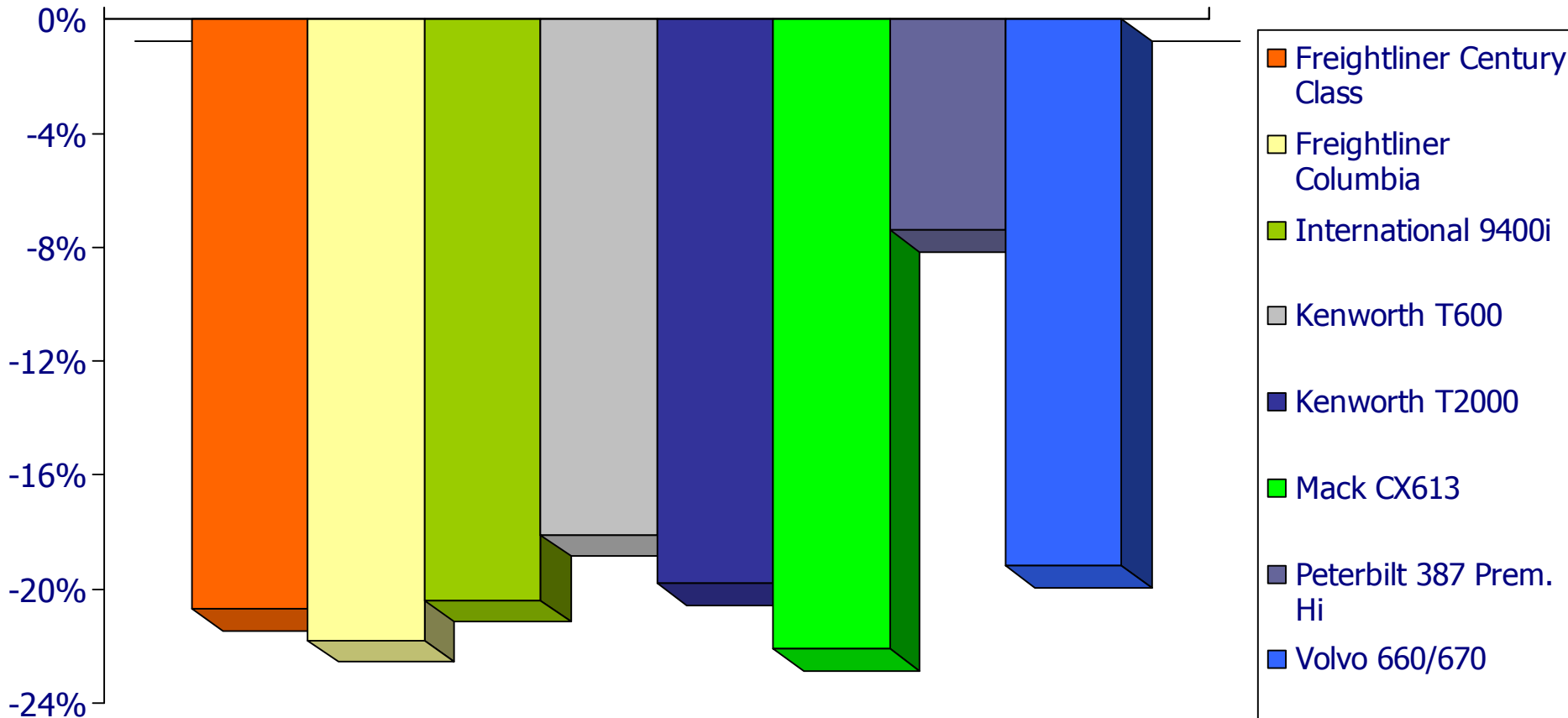
Retail Value % Decline

January-March 2008 - 4 Year Old Trucks



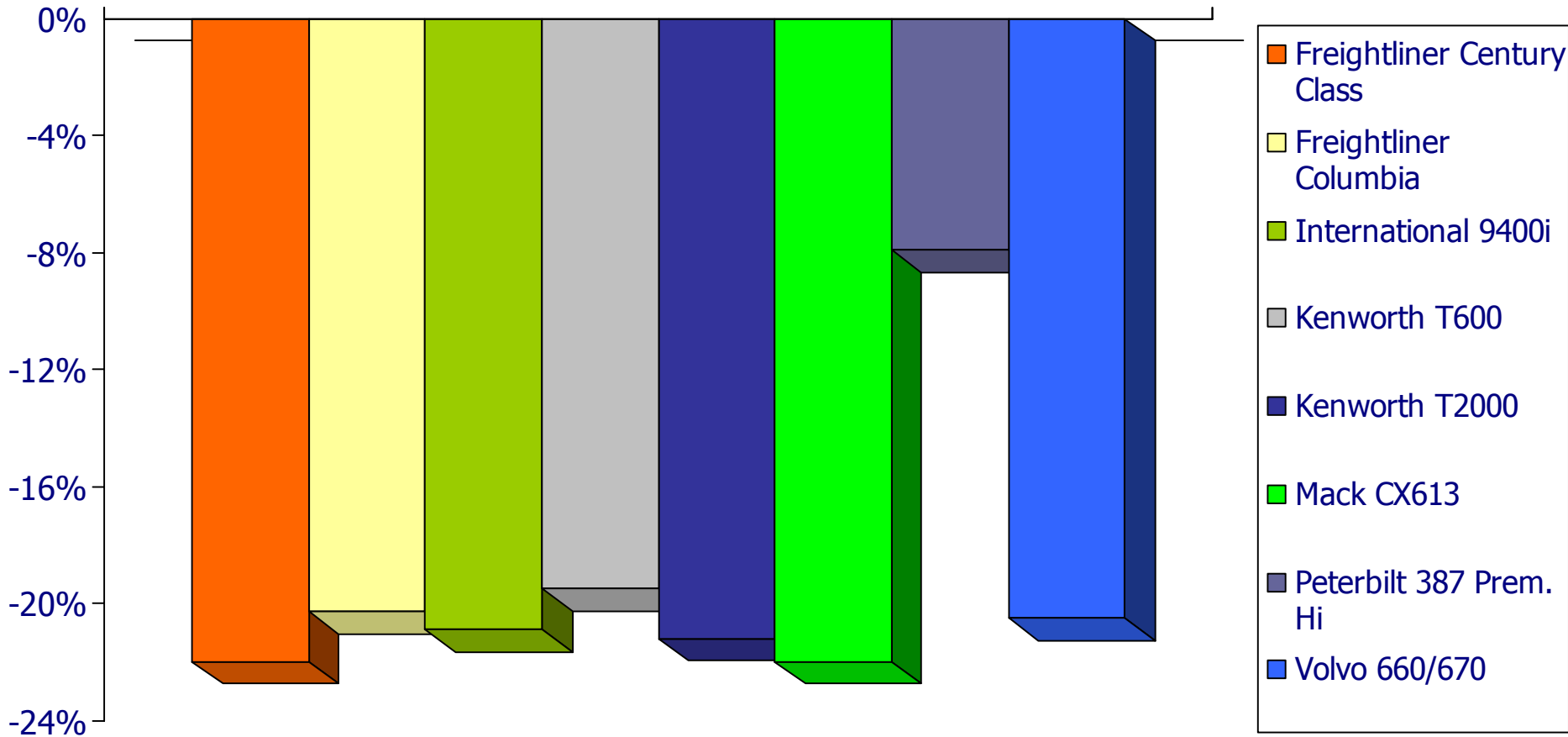
ATD/NADA Official Commercial Truck Guide® Retail Value % Decline

Calendar Year 2007 - 3 Year Old Trucks



ATD/NADA Official Commercial Truck Guide® Retail Value % Decline

Calendar Year 2007 - 4 Year Old Trucks



Thank You!

Comments and Questions

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